

TOP APRIL REFERRAL GIVERS

Darlene Kuzmic (21) ----- Bill Biles (12) ----- Several members with 3 referrals!

REFERRAL RECORD

Member	Category	Mo-Yr Joined	Apr Given	YTD Given	Apr Received	YTD Received	Guests Invited	YTD Guests
Bill Biles	Mortgage Broker	08-05	12	22	5	11	0	0
Abby Bryan	Children's Drawing Program	08-05	3	7	1	5	0	0
Judith Case Funk	Cosmetics	10-04	2	9	1	7	0	0
Greg Chamblin	Custom Built PCs & Support, Web	10-04	0	15	1	14	0	1
Mark Ebbeskotte	Attorney & Title Services	02-04	1	2	2	12	0	0
Christopher Farmer	Financial Planner	06-03	0	4	2	4	0	0
Amber Harris	Printer	03-05	0	11	0	10	0	0
Darlene Kuzmic	Real Estate	10-05	21	48	0	2	1	1
Stephanie Lamp	Payroll Provider	04-06	0	0	0	0	0	0
Mark Matthews	Property & Casualty Insurance	05-04	3	16	1	7	0	0
Steve Poland	Photography, Video	03-05	0	20	1	11	0	1
Larry Potts	Auto Repair / Service	03-05	3	10	7	19	0	0
Philip Reese	Insurance & Financial Services	09-04	2	12	1	11	0	4
Jennifer Stinson	Advertising Specialties	09-04	0	6	0	13	0	0
Trent Tate	Sports Energy Drinks	09-03	2	3	4	18	0	0
Past Members			0	30	0	17		
Cross-Chapter			0	1	3	15		
New Member Bonus*			0	0	20	40		
TOTAL			49	216	49	216	1	7

* 10 Referral points added by referring a new member!

CHAPTER & AREA EVENTS

Tuesday, May 9, 11:30 AM Central Ohio MORE Meeting at The Coliseum at the Continent
 Tuesday, May 19, 5:00 PM Wine Tasting Social at The Wine Guy Wine Shop
 Tuesday, June 6, 4:00 PM Business Builders Club Chapter Social at Longhorn Steakhouse
 Friday, June 23, 1:00 PM Central Ohio Golf Outing at Timberview Golf Course
 Wednesday September 13, 5:30 PM Central Ohio Networking Event & Social (CONES)

NEED A NEW NAME BADGE? ORDER ONE FOR \$7 AT www.amspirit.com/badges.php

Business To Business Meeting: On the first Wednesday of each month, members in this Chapter that derive 80% or more of their revenues by selling to business clients are invited to attend a special networking meeting at 11:30 AM at Scramblers Restaurant on Cleveland Avenue. For additional information, please contact Gina Weisenbarger, Area Director at gina@panageanetworks.com.

Rx FOR A BETTER NETWORK

In developing a networking relationship there needs to be a mutual sense of knowing. This knowing cannot be limited to who we are and what we do, however. This knowing must encompass all aspects of the three P's: Our past (where we are from, where we went to school), our personal lives (marital status, names and ages of kids and even hobbies and interests) and professional background (degrees and licenses, current employers and past employers).

For more networking ideas, visit www.AmSpirit.com

REFERRAL HISTORY

