

TOP DECEMBER REFERRAL GIVERS

Philip Reese (14) ----- Bill Biles (5) ----- Greg Chamblin (4)

REFERRAL RECORD

Member	Category	Mo-Yr Joined	Dec Given	YTD Given	Dec Received	YTD Received
Bill Biles	Mortgage Broker	08-05	5	13	0	9
Abby Bryan	Children's Drawing Program	08-05	2	10	0	7
Judith Case Funk	Cosmetics	10-04	3	48	2	8
Greg Chamblin	Custom Built PCs & Support,Web	10-04	4	33	2	22
Sonya Duffy	Weight Loss & Nutrition	09-05	0	2	0	2
Mark Ebbeskotte	Attorney & Title Services	02-04	0	1	0	4
Christopher Farmer	Financial Planner	06-03	0	24	0	6
Lakeishia Fitzgerald	Travel Agent	02-05	1	6	1	4
Bobbi Guitner	Communications	08-05	0	2	0	9
Amber Harris	Printer	03-05	0	8	2	15
Maria Hogue	Payroll	08-05	2	25	0	10
Craig Hohnberger	Business Coaching	5/1/2001	0	0	0	0
Mark Matthews	Property & Casualty Insurance	05-04	3	23	2	12
Steve Poland	Photography, Video	03-05	0	24	2	12
Larry Potts	Auto Repair / Service	03-05	3	13	7	30
Philip Reese	Insurance & Financial Services	09-04	14	83	1	15
Jennifer Stinson	Advertising Specialties	09-04	1	7	2	14
Trent Tate	Sports Energy Drinks	09-03	3	4	8	35
Past Members			0	37	0	14
Cross-Chapter			0	3	2	9
New Member Bonus*			0	0	10	130
TOTAL			41	366	41	367

* 10 Referral points added by referring a new member!

CHAPTER & AREA EVENTS

Wednesday, January 18, 5:00 PM - Canal Winchester Chapter Winter Social at O'Charley's
 Friday, January 20, 2006 - Central Ohio Officer Orientation at the Coliseum at the Continent
 Saturday, March 11, 2006, 8:00 AM - 2006 LEADERSHIP Conference at The Fisher College of Business at OSU

NEED A NEW NAME BADGE? ORDER ONE FOR \$7 AT www.amspirit.com/badges.php

Business To Business Meeting: On the first Wednesday of each month, members in this Chapter that derive 80% or more of their revenues by selling to business clients are invited to attend a special networking meeting at 11:30 AM at Scramblers Restaurant Cleveland Avenue. For additional information, please contact Gina Weisenbarger, Area Director at gina@panageanetworks.com.

Rx FOR A BETTER NETWORK

Make a list of clients, friends or family you can contact to ask for business referrals or contacts. Detail the things you will ask of them. More importantly, detail the things where you can help them. Networking is about giving - doing things for people around you. In this spirit, sincerely ask the people with whom you network: "What can I do to help you?". Or "How can I assist you in meeting your goals?".

For more networking ideas, visit www.AmSpirit.com

REFERRAL HISTORY

